



Director of Development/ Major Gifts

Quit Your 9-5 and Change the World!

We are on a mission to bring the most vulnerable orphans into loving families. We've given away over a ½ million dollars to help families bring home and care for children from 10 different countries, and we're just getting started! As part of the Connected Hearts team, you'll be part of a team focused on working together to care for orphans, all in the name of Christ.

Everyone has unique God given abilities. Want to use yours to help us change lives of orphans around the world?

The Perks:

We work really hard to make sure you have an amazing experience doing work that changes people's lives. Here are just a few perks:

Work/ Life Balance: We understand that you have a life outside of work, and we want you to have the time to enjoy it. Our goal is to allow this job to enhance your life, as you become part of God's mission to care for orphans.

Part Time Hours with Full Time Pay: We work really hard to keep your schedule to 25 hours or less each week! (Hours may fluctuate depending on what's going on that week.) We focus on results; not a 40 hour work week.

Remote Position- We believe you can change the world from anywhere- the comfort of your home, the coffee shop down the street, the beach, or wherever your heart desires!

Flexible Hours- Like to work early mornings or late evenings? Want to take a mid-day pilates class or coffee break? No problem! Your hours are flexible, and you can adjust them each week as you need to!

What We are Looking For:

The ideal candidate will possess the ability to thrive in a high-energy, fast-paced and entrepreneurial organization, as part of a collaborative team. He/she will have a positive attitude, practice innovative thinking, and will be flexible and team-oriented.

You're a Great Fit if You Have:

- A strong heart for Christ and a passion for orphan care.
- A minimum of 10 years professional experience.
- Experience in fundraising, sales or development.
- Work well with minimal supervision.
- Track record of building long-term, productive relationships with donors and philanthropic institutions

Bonus:

- A Successful track record of obtaining major gifts.
- Grant writing experience.
- Experience with social media campaigns.
- Success in nonprofit development roles.
- Experience with a focus on major gifts, including a proven record of securing funding from a diverse mix of individual donors and foundations.
- Proven track record of creating and executing effective fundraising strategies for diverse revenue streams, with success in soliciting and closing major gifts from individuals, foundations and corporations.
- Experience raising over \$200,000 per year.
- Experience creating/ working with end of year campaigns.

Responsibilities:

- Create, prioritize, execute and achieve the growth/ development plan for Connected Hearts Ministry.
- Developing, managing and delivering a clearly defined fundraising strategy, including short and long-term measurable key performance indicators and growth goals.
- Partnering with the CEO and other key staff members to leverage fundraising activities, with a special focus on major donor cultivation and solicitation.
- Responsible for acquiring major gifts.
- Responsible for raising over \$200,000 per year.
- Responsible for acquiring new donors and managing new and existing donors.
- Planning and executing fundraising events.
- Overseeing the development and implementation of new fundraising initiatives based on sound business intelligence and data.
- Writing grant proposals.
- And other duties as assigned.

Location:

This is a remote position, and can be done from anywhere in the U.S. While this is predominantly a work from home position, some travel may be required.

Salary:

Initial Salary- \$30,000-\$45,000 (Based on experience). Employee has the ability to make up to \$85,000 based on the amount of funding they raise. (A salary breakdown will be given during the interview process)